

2017 Boston Pride Partnership Packet





Vision Statement

Boston Pride creates change and progress in society by embracing our community's diverse history, culture, and identities, promoting community engagement and inclusivity, and striving for visibility and respect in unity.

Mission Statement

Boston Pride produces events and activities to achieve inclusivity, equality, respect, and awareness in Greater Boston and beyond. Fostering diversity, unity, visibility, and dignity, we educate, communicate, and advocate by building and strengthening community connections.

Our Reach

Beyond the events organized or co-organized by Boston Pride throughout the year, we maintain a very large engagement base through our website, our newsletter, our Pride Guide and our social media network.

936,000+
people reached annually

Events		Newsletters	5
Parade	535,000+	Monthly subs	8,067
Festival	125,000+	Parade info	1,266
Block Parties	7,000+	Festival info	878
Other Events	4,000+	Volunteer info	622
Total estimated		Total emails	
attendance	671,000+	reach	10,833

25,000

Boston Pride Guide

Print copies

readership	55,000+
Total estimated	\$1755 NO
Online impressions	189,000+
Online reads	30,000+
New England POA**	435+

Social Media

7,654
2,622
1,668
32,056

Facebook 20 112

2nd largest LGBTQ social network

in New England vs. other non-profit orgs.

Website Pride '16 Pride Month BostonPride.org 9/1/15 - 8/31/16 6/1/16 - 6/30/16 Visits*** 235,000 127,000 Unique visitors*** 167,500 90,000 Page viewed*** 430,000 222,500

*Google+, LinkedIn, YouTube, Pride App

^{**}Points of Availability (distribution locations)

^{***}Rounded to the nearest 500



PREMIUM SPONSORSHIP OPPORTUNITIES

Benefits	platinum \$30,000	gold \$25,000	silver \$20,000	bronze \$15,000
Logo & link on partners webpage	yes	yes	yes	yes
Thank you from stage	yes	yes	yes	yes
Logo feature on Pride event banners (Festival)	yes	yes	yes	yes
Sponsored social media posts (Twitter)	4	4	2	2
Sponsored video post (YouTube)	2	2	2	2
Guest blog post on bostonpride.org	1	1	1	1
Sponsored social media posts (Facebook, Instagram)	2	2	2	2
Entry in the Parade	yes	yes	yes	yes
Booth at the Festival	endcap	endcap	corner	corner
Newsletter ads or inserts	4	2	2	2
VIP event passes	6	5	4	3
Event banners at Block Parties	yes	yes	yes	yes
Premium placement (Parade, Festival)	yes	yes	yes	yes
Pride Guide ad	full page	full page	full page	full page
Logo on print ads	yes	yes	yes	-
Pride App sponsored push notification	yes	yes	yes	-
Logo & link on all webpages	yes	yes	84	1EG1
Industry exclusivity at this level	yes	yes	-	•
Sponsored newsletter	yes	-	:=	=
Custom step & repeat	yes	-	-	-



SPONSORSHIP

Benefits	red \$10,000	orange \$7,500	yellow \$5,000	green \$2,500	
Logo & link on partners webpage	yes	yes	yes	yes	
Thank you from stage	yes	yes	yes	yes	
Logo feature on Pride event banners (Festival)	yes	yes	yes	yes	
Sponsored social media posts (Twitter)	1	1	1	1	
Sponsored video post (YouTube)	1	1	1	1	
Guest blog post on bostonpride.org	1	1	1	1	
Sponsored social media posts (Facebook, Instagram)	1	1	1	1 <u>m</u> 1	
Entry in the Parade	yes	yes	yes	•	
Booth at the Festival	10x10	10x10	:=	-	
Newsletter ads or inserts	1	1	-	(=)	
VIP event passes	2	-	-	-	
Event banners at Block Parties	yes	2	經	<u>(m)</u>	





OPPORTUNITIES

blue	purple
\$1,000	\$500
yes	yes
yes	yes
yes	
1	-
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Club and event promoters

Want to promote your club night during Pride? Have a special LGBT event at your bar or venue? Please contact us at partnership@bostonpride.org to discuss opportunities to partner with Boston Pride and the LGBTQ community.

Hotels and hospitality professionals

Want to welcome LGBT travelers and Pride participants at your hotel? Please contact us at partnership@bostonpride.org to discuss the many opportunities to partner with Boston Pride and the LGBTQ community.





BOSTON PRIDE GUIDE

LGBT audiences respond strongly to targeted advertising with a high-level of brand recognition and recall. In other demographics, this level of brand penetration can be difficult to achieve without a significantly higher investment. Advertising in the official Boston Pride Guide will promote your company to our audience of lesbians, gay men, bisexuals, transgender persons and straight allies.

Of LGBT adults in the United States polled on their consumer behavior:

- roughly half are more likely to patronize a business that tailors its advertising to the LGBT community,
- 7 out of 10 are inclinded to consider brands that support non-profit organizations and causes important to them as LGBT individuals,
- in a twelve-month period, 23% switched their patronage to a competing company due to its support of the LGBT community,
- 7 out of 10 would remain loyal to a company that they perceive to be LGBT-friendly, even if a less friendly/ supportive competitor offers a more affordable or convenient product or service.

Source: 2011 Harris Poll, in partnership with Witeck communications. Used with permission.



BOSTON PRIDE IN PRINT

25,000 COPIES AT 435+ NEW ENGLAND LOCATIONS!



180 pages - full color, glossy throughout!

30+ pages of event info... direct from the source!

65+ pages of original news and content

Ad space sold out in 2015 and 2016 don't be left out in 2017 and book now!



A GLOBAL PRIDE & HUMAN RIGHTS PUBLICATION

30,000+ online reads 189,000+ web impressions in 105 countries, on 6 continents including several countries considered hostile to LGBT people.

Source: Issuu.com statistics.

INTERESTED IN PLACING AN AD?

CONTACT:
Sylvain Bruni
sbruni@bostonpride.org
617-262-9405

DEADLINES

RESERVE BY:
April 1st

ARTWORK DUE:
April 15TH

Guide out May 17th, 2017

The official Boston Pride Guide 2017 is a magazine published by the New Boston Pride Committee, Inc.



AD PRICING

PREMIUM PLACEMENT

Front Cover Banner	\$10,000
Back Cover	\$5,000
Inside Front Cover	\$2,500
Inside Back Cover	\$2,500
Opposite Inside Front Cover	\$2,500
Opposite Inside Back Cover	\$2,500
Early Page Before Masthead	\$2,000
Page opposite Editor's Letter	\$1,500
Page opposite Table of Contents	\$1,000
Page opposite Parade Map	\$1,000
Page opposite Festival Map	\$1,000
Page opposite Calendar	\$1,000
Page opposite Nightlife Calendar	\$1,000

PREMIUM ADS SOLD OUT EARLY IN 2016

REGULAR PLACEMENT

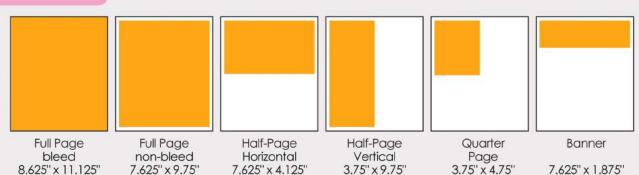
Full Page	\$900
2-Page Spread	
Half-Page Vertical	
Half-Page Horizontal	\$600
Quarter-Page	\$325
Banner	

ADD ONS

Click-through on web version	\$100 NEV
Design services for full page ad	\$100
Design services for half-page ad	\$75
Design services for quarter-page ad	\$50

AD SPECIFICATIONS

The Boston Pride Guide is published in the standard 8.5" x 11" format, with a trim size of 8.375" x 10.875". Ads must be provided to Boston Pride in the following dimensions:



PDF X1-A: An Adobe Acrobat hi-res "Press Quality" PDF file is the preferred format. All fonts must be embedded. All 4-color ads must be designed using the CMYK process color space. Spot colors will be converted to CMYK. Files must be submitted at 100% of reproduction size. All embedded images must be 300 dpi TIFF or EPS files. Adobe Illustrator EPS and Photoshop TIFF or EPS files are also accepted. All fonts must be saved as outlines (Illustrator EPS), layers flattened and in CMYK mode.

TERMS & CONDITIONS

Boston Pride reserves the right to refuse submitted artwork. Boston Pride does not assume any responsibility for errors in submitted artwork. Payment by credit card or check is required at the time of space reservation. Ad space is not secured until payment is received in full. See payment instructions directly in the online Ad Space Reservation System. See full terms and conditions online at bostonpride.org/guide.

INTERESTED IN PLACING AN AD?

CONTACT: Sylvain Bruni sbruni@bostonpride.org 617-262-9405 DEADLINES

RESERVE BY:
April 1st

ARTWORK DUE:
April 15TH



Thank you to our past partners and donors!

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YELLOW























GREEN





PURPLE

MEDIA







BLUE













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